

# Stillman College Brand Merchandise Application

Office of Institutional Advancement and Stillman College Foundation Kimberly Woodard, Vice President

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# LICENSING FEES AND ROYALTY SCHEDULE

# ANNUAL LICENSING FEE STRUCTURE:

- Local/Small Vendors: \$150 per year
- Regional Vendors: \$300 per year
- National/Commercial Vendors: \$500 per year

# FEES:

- Application Fee: \$50
- Expedited Review Fee (48-hour turnaround): \$100

# **ROYALTY PERCENTAGES:**

- Standard Royalty: 15%
- Premium Royalty (specialty or commemorative items): 20%
- Reduced Royalty (alumni-owned vendors and student organizations): 10%

# ADDITIONAL GUIDELINES:

- Minimum annual wholesale sales to remain active: \$500- \$1,000
- Unauthorized vendors may be charged double the standard royalty rate.

# **Merchandise Authorization Application**

#### **COMPANY INFORMATION**

Legal Business Name:	 	 
Primary Contact:	 	 
Title:	 	 
Email:	 	 
Phone Number:	 	 
Business Address:		



BUSINESS CREDENTIALS
Business License Number:
State of Registration:
Years in Operation:
Website (if applicable):
INSURANCE AND COMPLIANCE
Liability Insurance Provider:
Policy Number:
Expiration Date:
PRODUCT INFORMATION
Describe the merchandise you intend to produce or sell:
REFERENCES
Reference 1 Name & Contact:
Reference 2 Name & Contact:
SIGNATURE
I hereby certify the information provided is accurate and agree to comply with all Stillman College licensing requirements.
Signature: Date:
LICENSING AGREEMENT
Vendor Name:
Primary Contact:
Phone:
Email:



#### **TERMS OF LICENSE:**

- 1. Vendor is granted a non-exclusive license for approved merchandise.
- 2.All designs must be submitted before production.
- 3. Vendor may not alter or misuse Stillman College trademarks.
- 4. Vendor may not sell unapproved merchandise.
- 5. Vendor agrees to follow all brand and quality standards.
- 6.Unauthorized reproduction is prohibited.

#### **ROYALTY AND FEES:**

- Vendor may be required to play annual licensing fees.
- Royalty percentages apply for items sold to the public.

#### **SIGNATURES:**

Vendor Signature:	Date:
Stillman Rep. Signature:	Date:

# **AGREEMENT OVERVIEW**

#### **PURPOSE:**

This policy protects the accuracy and consistency of Stillman College branding.

# **REQUIREMENTS:**

- Application Submission
- Licensing Agreement
- Brand Compliance
- Design Approval
- Quality Standards

# **PROHIBITED ACTIVITIES:**

- Using Stillman College marks without approval
- Altering logos Selling unapproved merchandise

#### **ACKNOWLEDGEMENT**

vendor Signature:	Date:
Stillman Rep. Signature:	Date: